**Jemison Metals’ External/Internal Interested Parties Log**

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| **Interested Party** | **Needs/Expectations** | **Risks** | **Opportunities Taken to Address Risks** |
| **Customers / End User**  (Internal & External) | Quality Products  On-time Delivery  Personal Service  Complete & Accurate Inventory  Competitive Price  Climate Change Actions/Resiliency | Not understanding Customer-specific requirements | All new or modified customer requirements are reviewed for feasibility and capacity  By cross-functional team |
| **Owner/Shareholders**  (Internal) | Sustained Profitability  Return on Invested Capital  Growth in Shareholder/Member Equity  Climate Change Resiliency | Market Price Volatility  Market Competition  Market Share Erosion  Poor Business Execution | Business planning  Contract Management  Activity-Based Costing |
| **Management**  (Internal) | Support  Authority  Resource Availability  Open Communications  Safe Work Environment | Not involved in decision making and/or Leadership responsibilities | Implementation of QMS initiatives |
| **All Employees**  (Internal) | Safe Work Environment  Open Communications  Job Security  Training  Awareness, Expectations, and Contributions for Objectives  Promotion  Recognition and Reward | Employees not involved and do not participate in improvement of business objectives | Training to ensure employees understand and are competent to perform their responsibilities and contribution to the Management System and Regulatory/Statutory requirements |
| **Product and Service Providers**  (External) | Mutual Benefit and Continuity  Product/Service Feedback  Insight on Future Needs  Clear Expectations  Competitive Price | Poor performance by supply base that leads to internal and external failures, including unexpected costs | Supplier initial due diligence and on-going performance evaluations |
| **Interested Party** | **Needs/Expectations** | **Risks** | **Opportunities Taken to Address Risks** |
| **Regulatory Bodies**  (External) | Compliance with Applicable Requirements and Industry Standards  Compliance with Documentation and Reporting Requirements  Potential Climate Change Requirements | No understanding of EPA, OSHA, or customer associated regulatory requirements | Training to ensure employees understand and are competent to perform their responsibilities and contribution to the Management System and Regulatory/Statutory requirements |
| **Government and Community**  (External) | Environmental Protection  Ethical Behavior  Growth in Business and Taxes  Compliance with Statutory and Regulatory Requirements  Potential Climate Change Requirements | Employees not involved and do not participate in improvement of business objectives | Training to ensure employees understand and are competent to perform their responsibilities and contribution to the Management System and Regulatory/Statutory requirements |

**Reviewed at Management Review**